

PROFESSIONAL PROFILE

TROY L. WILLIAMS

Senior Managing Director



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Years of Experience

27 Years

Areas of Specialization

Owner Representation
Tenant Representation

Career Summary

Mr. Williams specializes in assisting property owners and corporations with transaction management. His area of concentration is the North Orange County and Mid-Cities markets. Mr. Williams has extensive experience in consolidation analyses, disposition and acquisition strategies, transaction process improvement, sale-leaseback analyses, lease vs. purchase analyses and strategic portfolio planning.

Mr. Williams is a Senior Managing Director specializing in industrial properties. He has twenty-seven (27) years of experience working with Grubb & Ellis Company and Newmark.

Mr. Williams holds a Bachelor of Science Degree in Finance with an emphasis in Real Estate from California State University, Fullerton.

In 1994, Mr. Williams joined Grubb & Ellis Company teaming up with the top broker in the Anaheim office of Grubb & Ellis. In January 1998, Mr. Williams achieved Senior Associate status and in December 2001, he achieved Senior Vice President status. Mr. Williams has been involved in over 1,500 transactions representing Fortune 500 Companies, regional and local corporations, national real estate companies, family trusts, lenders and developers. Mr. Williams is consistently a top producer for Newmark and has qualified multiple times for the firm's Circle of Excellence. He is married and lives in Lemon Heights, CA.