



RANDY LOCKHART

Executive Managing Director



Newmark Grubb Knight Frank
 3281 E. Guasti Road, Suite 600
 Ontario, CA 91761
 randy.lockhart@ngkf.com
 D 909.974.4067
 T 909.605.1100
 F 909.390.8645

Years of Experience

30 Years

Areas of Specialization

New Development Projects
 Industrial Buildings Sale & Leasing
 Investment Sales
 Land Sales
 Build to Suit Negotiations
 Industrial Buildings Site Acquisition &
 Dispositions
 Tenant/Buyer Representation

Professional Background

Randy has over 30 years of real estate experience, specializing in the sale and leasing of industrial buildings and land in the Inland Empire. His background includes new development projects, industrial building sales and leasing, investment sales, land sales, build-to-suit negotiations and industrial building site acquisitions and dispositions. Randy has consistently been a top producing salesperson in the company since 1996.

Throughout his career, Randy has represented tenants/buyers and landlords/sellers in over \$1.5 billion in total consideration and over 13 million square feet of buildings and over 300 acres of land.

In 2009, Randy was promoted to the exclusive title of Executive Vice President, held by only three percent of brokers in the Company nationwide. Randy and his wife have three children and reside in the Inland Empire.

Honors / Recognitions

- ◆ #1 Overall Salesperson – Ontario Office 2016 - 2017
- ◆ #1 Overall Salesperson – Ontario Office 2015
- ◆ #2 Industrial Salesperson – Nationwide
- ◆ CoStar Power Broker  2014-2015
- ◆ #1 Overall Salesperson – Ontario Office 2014
- ◆ #2 Industrial Salesperson – Nationwide
- ◆ #1 Overall Salesperson – Ontario Office 2013
- ◆ #1 Overall Salesperson – Southern California 2011
- ◆ #1 Overall Salesperson – Ontario Office
- ◆ Top 5 Overall Producer – Ontario Office 2010
- ◆ Promoted to Executive Vice President 2009
- ◆ Top Five Overall Producer – Ontario Office
- ◆ #1 Overall Salesperson – Ontario Office 2008
- ◆ #1 Overall Salesperson – Ontario Office 2007
- ◆ #2 Industrial Salesperson – Nationwide
- ◆ #1 Overall Salesperson – Ontario Office 2006
- ◆ #2 Industrial Salesperson – Nationwide
- ◆ #11 Overall Salesperson – Nationwide
- ◆ #1 Overall Salesperson – Ontario Office 2004 - 2005



- ◆ #2 Overall Salesperson – Ontario Office 2003
- ◆ #1 Overall Salesperson – Ontario Office 2002
- ◆ Top Ten Overall Producer 1996-2001

Education

California State University Fullerton
Bachelor of Science Degree, Finance, Graduated 1986

Licenses & Professional Affiliations

An active industry leader, Mr. Lockhart's extensive roster of memberships include:

- ◆ State of California, Department of Real Estate, Salesperson's License
- ◆ American Industrial Real Estate Association (AIR), Active Member
- ◆ National Association of Industrial & Office Professionals, (NAIOP), Active Member
- ◆ Multiple Regional Multiple Listing Service (MRMLS), Active Member

Partial Client List

Newco Distributors	IDI Gazeley
Southern California Investors	Excelsior Partners, LLC
NAT	The William Fox Group
3PL Worldwide	U.S. Bank
Overton Moore Partners	DCT Industrial Trust
Black Rock	Argent, LLC
KTR Capital	Blackpine Holdings, Inc.
Goodyear Tire & Rubber Company	San Polo Development Corp.
Overnite Transportation Co. / UPS	Water Development Corp.
Erin Madison, Ltd	Active Wallace Group
WF Construction, Inc.	Entertainment Publications, Inc.
Princeland Properties	Cheerful International Corp.
Wilshire Oncology Medical Group, Inc.	California Commercial Pools
Manufacturers Life Insurance Co.	Ewing Irrigation
The Koll Company	Boss Sportswear USA
Prodigy	Henkel's & McCoy



NSB Associates
ARCO Products Company
Walker Machinery
LBA
Channel Commercial Corp.
Vo-Toys, Inc.

Bausch and Laumb
Initial Technology
Johnstone Supply
Phelan Development Company